TABLE IV (continued)

PHILIP MORRIS

| | Tar, mg/cigt. | | Nicotine, mg/cigt. | | GO, mg/cigt. | | |
|---|--|---|--|---|--|--|--|
| Brand | <u>PM Target</u> | TITL | <u>PM</u> | TITL | _ PM_ | TITL | PM |
| P.M. International 100 (Box) P.M. International Men. 100 (Box) Players 70 (Box) Players 85 (Box) Players Menthol 85 (Box) Players 100 (Box) Players Menthol 100 (Box) Players Lights 85 25's Players Lights Menthol 85 25's Players Lights 100 25's Players Lights Menthol 100 25's Saratoga 120 (Box) Saratoga Menthol 120 (Box) Virginia Slims 100 Virginia Slims Menthol 100 | 16.0 16.0 22.0 12.0 12.0 14.0 14.0 10.0 10.0 12.0 12.0 14.5 14.5 | 17.8 16.8 25.2 11.6 11.9 14.0 14.4 10.2 10.1 11.8 -11:4 14.4 14.9 15.4 | 16.1 16.6 23.3 11.0 11.1 13.4 13.1 9.5 9.3 10.5 11.0 14.1 | | 1.17 1.08 1.25 0.80 0.83 1.01 0.98 0.70 0.69 0.78 0.81 1.05 1.04 0.99 1.00 | 16.7 15.5 16.0 12.1 12.2 12.8 13.0 11.2 11.0 13.8 13.4 14.5 14.9 14.1 13.5 | 14.4 14.8 12.5 11.2 11.4 12.0 11.3 10.3 10.0 12.3 12.8 13.9 12.8 12.7 12.0 |
| Virginia Slims Lights 100 (Box) | 9.0 | 8.8 | 8.6 | 0.68 | 0.67 | 9.5 | 8.6 |
| Virginia Slims Lights Men. 100 (Box) Virginia Slims Lights 120 (Box) | 14.0 | 8.6 14.3 | | $\begin{array}{c} 0.68 \\ 1.02 \end{array}$ | 0.66 1.06 | 9.2 14.7 | 8.0 13.6 |
| Virginia Slims Lights Men. 120 (Box) Virginia Slims Ultra Lights 100 (Box |) 6.0 | 14.6 5.9 | 13.6 5.6 | 1.05 0.49 | 0.97 | 14.5 6.8 | 13.9 4.6 |
| Va. Slims Ultra Lights Men. 100 (Box |) 6.0 | 6.3 | 6.0 | 0.52 | 0.40 | 7.3 | 5.3 |

¹Cambridge 100 was listed in the brands submitted to TITL, however, it was not picked up or tested.

PHILIP MORRIS

| | | Tar, mg/cigt. | | | |
|--------------------------------|------------|---------------|-------|-----------|--|
| Brand | Advertised | PM Target | TITL. | <u>PM</u> | |
| Alpine KFMSP ¹ | 15 | 16.0 | 16.9 | 15.4 | |
| B&H KFHP | No Ads | 14.5 | 15.4 | 14.6 | |
| B&H 100FHP | No Ads | 16.0 | 16.6 | 15.7 | |
| B&H 100FMHP | No Ads | 16.0 | 16.6 | 16.2 | |
| B&H 100FSP | 16 | 16.0 | 16.6 | 16.2 | |
| B&H 100FMSP | 16 | 16.0 | 16.8 | 15.6 | |
| B&H Deluxe Ultra Lights 100FHP | 6 | 6.0 | 5.0 | 5.2 | |
| B&H Deluxe Ultra Lights 100FMH | | 6.0 | 5.2 | 5.5 | |
| B&H Lights 100FSP | 10 | 10.5 | 10.7 | 10.2 | |
| B&H Lights 100FMSP | 10 | 10.5 | 10.7 | 10.3 | |
| B&H Multifilter KFSP | No Ads | 11.5 | 11.2 | 11.3 | |
| Cambridge Full Flavor KFSP | 16 | 16.0 | 17.1 | 15.4 | |
| Cambridge Full Flavor 100FSP | 16 | 16.0 | 17.2 | 15.7 | |
| Cambridge Lights KFSP | 12 | 12.0 | 12.3 | 11.2 | |
| Cambridge Lights KFMSP | 12 | 12.0 | 11.9 | 11.3 | |
| Cambridge Lights 100FSP | 12 | 12.0 | 12.0 | 11.2 | |
| Cambridge Lights 100FMSP | 12 | 12.0 | 11.9 | 11.1 | |
| Cambridge Ultra Lights 100FSP | 5 | 5.0 | 4.7 | 4.8 | |
| English Ovals KNFHP | No Ads | 26.0 | 23.8 | 21.6 | |
| Marlboro KFHP | No Ads | 16.0 | 17.0 | 16.0 | |
| Marlboro KFSP | 16 | 16.0 | 17.4 | 16.1 | |
| Marlboro KFMSP ¹ | 17 | 16.0 | 16.6 | 15.2 | |
| Marlboro 100FHP | 16 | 16.0 | 17.0 | 16.0 | |
| Marlboro 100FSP | 16 | 16.0 | 17.1 | 16.1 | |
| Marlboro 25's KFSP | 16 | 16.0 | 17.2 | 16.5 | |
| Marlboro Lights KFHP | 11 | 11.0 | 11.0 | 10.5 | |
| Marlboro Lights KFMHP | 10 | 10.0 | 10.2 | 9.6 | |
| Marlboro Lights KFSP | 10 | 11.0 | 11.2 | 10.6 | |
| Marlboro Lights KFMSP | 10 | 10.0 | 9.9 | 10.5 | |
| Marlboro Lights 100FHP | 10 | 11.0 | 10.8 | 10.7 | |
| Marlboro Lights 100FMHP | 10 | 10.0 | 10.2 | 9.4 | |
| Marlboro Lights 100FSP | 10 | 11.0 | 11.0 | 10.8 | |
| Marlboro Lights 100FMSP | No Ads | 10.0 | 10.9 | 9.9 | |
| Marlboro Lights 25's KFSP | 10 | 11.0 | 11.2 | 10.5 | |
| Marlboro Red 100FHP | No Ads | 16.0 | 16.4 | 16.0 | |
| Marlboro Red 100FSP | No Ads | 16.0 | 16.5 | NA. | |
| Merit KFHP | 8 | 8.0 | 7.8 | 7.7 | |
| Merit KFSP | 8 | 8.0 | 7.6 | 7.6 | |
| Merit KFMSP | 8 | 8.0 | 7.7 | 7.6 | |
| Merit 100FSP | 10 | 10.0 | 10.0 | 9.9 | |
| Merit 100FMSP | 9 | 10.0 | 10.1 | 9.8 | |
| Merit Ultra Lights KFSP | 5 | 5.0 | 4.4 | 5.1 | |
| Merit Ultra Lights KFMSP | 5 | 5.0 | 4.5 | 5.1 | |
| Merit Ultra Lights 100FSP | 6 | 6.0 | 5.3 | 5.6 | |
| Merit Ultra Lights 100FMSP | 5 | 6.0 | 6.0 | 5.9 | |
| Parliament Lights KFHP | No Ads | 9.0 | 9.5 | 9.1 | |
| Parliament Lights KFSP | 9 | 9.0 | 9.1 | 9.2 | |
| Parliament Lights 100FSP | 12 | 11.5 | 12.0 | 11.8 | |
| PM Commander KNFSP | No Ads | 23.0 | 26.3 | 23.2 | |
| PM International 100FHP | No Ads | 16.0 | 16.8 | 16.4 | |
| PM International 100FMHP | No Ads | 16.0 | 16.9 | 16.6 | |
| | | | | | |

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| * Andrews | | | | |
|-----------------------------|------------|-----------|-----------------------------|------|
| <u>Brand</u> | Advertised | PM Target | $\underline{\mathtt{TITL}}$ | PM_ |
| <u>.</u> | | | | |
| Players RNFHP | No Ads | 22.0 | 25.2 | 23.0 |
| Players KFHP | No Ads | 12.0 | 11.7 | 11.1 |
| Players KFMHP | No Ads | 12.0 | 11.9 | 11.2 |
| Players 100FHP | No Ads | 14.0 | 13,9 | 13.4 |
| Players 100FMHP | No Ads | 14.0 | 14.0 | 13.2 |
| Players Lights 25's KFSP | 10 | 10.0 | 10.0 | 9.4 |
| Players Lights 25's KFMSP | 10 | 10.0 | 10.0 | 9.0 |
| Players Lights 25's 100FSP | 12 | 12.0 | 11.9 | 11.4 |
| Players Lights 25's 100FMSP | 12 | 12.0 | 11.4 | 10.9 |
| Saratoga 120FHP | No Ads | 14.5 | 14.7 | 14.4 |
| Saratoga 120FMHP | No Ads | 14.5 | 14.7 | 13.8 |
| Va Slims 100FSP | 14 | 14.5 | 15.3 | 14.1 |
| Va Slims 100FMSP | 14 | 14.5 | 15.1 | 13.9 |
| Va Slims Lights 100FHP | 8 | 9.0 | 8.8 | 8.7 |
| Va Slims Lights 100FMHP | 8 | 9.0 | 8.5 | 8.7 |
| Va Slims Lights 120FHP | 14 | 14.0 | 14.5 | 13.8 |
| Va Slims Lights 120FMHP | 14 | 14.0 | 14.7 | 13.5 |

¹Alpine KFMSP and Marlboro KFMSP cigarettes have been reengineered. TITL data may be high due to testing of a mixed sample.